



# Investment Descriptions and Performance

## Actively Managed Portfolios - Mutual Funds

### Conservative Portfolio

#### WEIGHTED AVERAGE MANAGEMENT FEE\*

0.58% (58 basis points)

#### OBJECTIVES

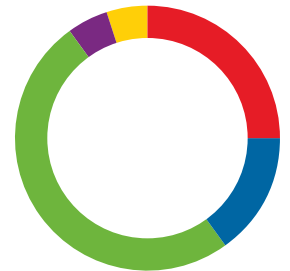
**Risk Profile:** Conservative/lower risk

**Strategy:** Seeks to safeguard principal, provide liquidity and generate total return with conservative exposure to market volatility

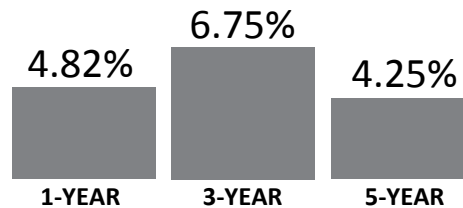
**Grantmaking:** For donors who plan to recommend granting the balance of the account within 5 years

#### TARGET ALLOCATION

- 25% - US Equities
- 15% - International Equities
- 50% - Fixed Income
- 5% - REIT
- 5% - Money Market



#### PERFORMANCE (AS OF 9/30/18)



#### INVESTMENTS

- iShares Russell 1000 ETF
- JP Morgan Mid Cap Value Fund
- Janus Henderson Enterprise Fund
- Fidelity Advisors Small Cap Value Fund
- T. Rowe Price QM Small Cap Growth Equity Fund
- American Century International Core Equity Fund
- WCM Focused International Growth Fund
- Western Asset Core Plus Bond Fund
- Loomis Sayles Core Plus Bond Fund
- Calvert Ultra-Short Duration Income Fund
- MFS Global Real Estate Fund
- Principal Diversified Real Asset Fund
- UBS Select Government Institutional Fund

\* The Weighted Average Management Fee is the overall portfolio cost based on underlying expense ratios and their weighted allocations. NPT recalculates this fee periodically throughout the year. In addition to the portfolio costs, there is a 0.20% investment advisory fee for all mutual funds and a 5 cents per share cost per trade on all ETFs.

National Philanthropic Trust (NPT) provides several investment opportunities to diversify and grow your charitable contributions. To ensure that your contribution to NPT is professionally managed, investment funds have been carefully selected for their history of superior performance and their high-quality portfolio managers. Several investment strategies are available, each with different objectives and risk/reward profiles to meet your investment goals. Please review NPT's portfolio descriptions and investments before making your recommendation. If you need assistance, call toll-free at (888) 878-7900 or send an email to [npt@nptrust.org](mailto:npt@nptrust.org).



# Investment Descriptions and Performance

## Actively Managed Portfolios - Mutual Funds

### Balanced Portfolio

#### WEIGHTED AVERAGE MANAGEMENT FEE\*

0.60% (60 basis points)

#### OBJECTIVES

**Risk Profile:** Moderate/modest risk

**Strategy:** Provide long-term capital growth and reasonable capital preservation through an asset allocation of equities, bonds and/or international investments

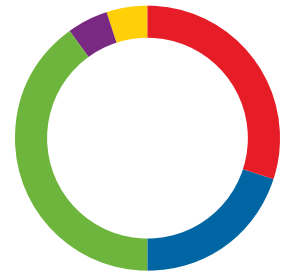
**Grantmaking:** For donors who plan to recommend granting the balance of the account within 10 years

#### INVESTMENTS

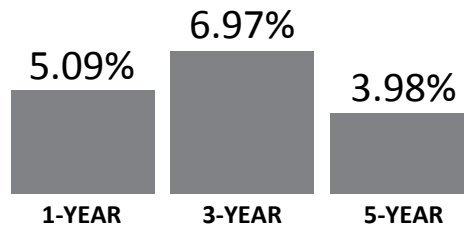
- iShares Russell 1000 ETF
- JP Morgan Mid Cap Value Fund
- Janus Henderson Enterprise Fund
- Fidelity Advisors Small Cap Value Fund
- T. Rowe Price QM Small Cap Growth Equity Fund
- American Century International Core Equity Fund
- WCM Focused International Growth Fund
- Aberdeen Emerging Markets Fund
- Baron Emerging Markets Fund
- Western Asset Core Plus Bond Fund
- Loomis Sayles Core Plus Bond Fund
- Calvert Ultra-Short Duration Income Fund
- MFS Global Real Estate Fund
- Principal Diversified Real Asset Fund
- UBS Select Government Institutional Fund

#### TARGET ALLOCATION

- 30% - US Equities
- 20% - International Equities
- 40% - Fixed Income
- 5% - REIT
- 5% - Money Market



#### PERFORMANCE (AS OF 9/30/18)



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# Investment Descriptions and Performance

## Actively Managed Portfolios - Mutual Funds

### Total Return Portfolio

#### WEIGHTED AVERAGE MANAGEMENT FEE\*

0.65% (65 basis points)

#### OBJECTIVES

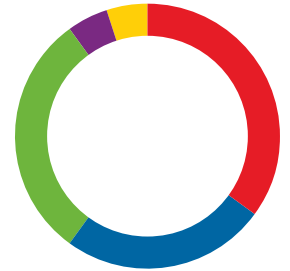
**Risk Profile:** Moderate growth/moderate risk  
**Strategy:** Seeks to enhance performance potential and appreciation consistent with preservation of capital and prudent risk taking  
**Grantmaking:** For donors who plan to use their account for a period greater than 10 years and/or intend to name charitable beneficiaries

#### INVESTMENTS

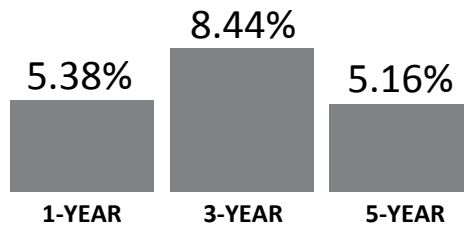
- iShares Russell 1000 ETF
- JP Morgan Mid Cap Value Fund
- Janus Henderson Enterprise Fund
- Fidelity Advisors Small Cap Value Fund
- T. Rowe Price QM Small Cap Growth Equity Fund
- American Century International Core Equity Fund
- WCM Focused International Growth Fund
- Aberdeen Emerging Markets Fund
- Baron Emerging Markets Fund
- Western Asset Core Plus Bond Fund
- Loomis Sayles Core Plus Bond Fund
- Calvert Ultra-Short Duration Income Fund
- MFS Global Real Estate Fund
- Principal Diversified Real Asset Fund
- UBS Select Government Institutional Fund

#### TARGET ALLOCATION

- 35% - US Equities
- 25% - International Equities
- 30% - Fixed Income
- 5% - REIT
- 5% - Money Market



#### PERFORMANCE (AS OF 9/30/18)



\* The Weighted Average Management Fee is the overall portfolio cost based on underlying expense ratios and their weighted allocations. NPT recalculates this fee periodically throughout the year. In addition to the portfolio costs, there is a 0.20% investment advisory fee for all mutual funds and a 5 cents per share cost per trade on all ETFs.

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# Investment Descriptions and Performance

## Actively Managed Portfolios - Mutual Funds

### Growth Portfolio

#### WEIGHTED AVERAGE MANAGEMENT FEE\*

0.74% (74 basis points)

#### OBJECTIVES

**Risk Profile:** Growth/higher risk and potential for highest return

**Strategy:** Focuses on domestic stock funds, but also includes exposure to international stock funds for diversification and performance potential, carrying the highest risk of our model portfolios

**Grantmaking:** For donors who plan to use their account for a period greater than 10 years and/or intend to name charitable beneficiaries

#### INVESTMENTS

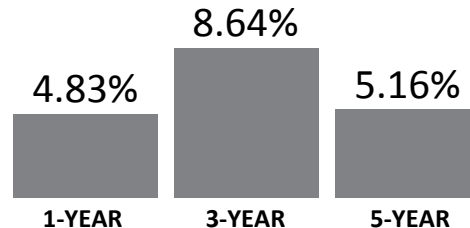
- iShares Russell 1000 ETF
- JP Morgan Mid Cap Value Fund
- Janus Henderson Enterprise Fund
- Fidelity Advisors Small Cap Value Fund
- T. Rowe Price QM Small Cap Growth Equity Fund
- American Century International Core Equity Fund
- WCM Focused International Growth Fund
- Aberdeen Emerging Markets Fund
- Baron Emerging Markets Fund
- Western Asset Core Plus Bond Fund
- Loomis Sayles Core Plus Bond Fund
- Calvert Ultra-Short Duration Income Fund
- MFS Global Real Estate Fund
- Principal Diversified Real Asset Fund
- UBS Select Government Institutional Fund

#### TARGET ALLOCATION

- 30% - US Equities
- 35% - International Equities
- 20% - Fixed Income
- 10% - REIT
- 5% - Money Market



#### PERFORMANCE (AS OF 9/30/18)



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# Investment Descriptions and Performance

## Index Fund Portfolios - Exchange-Traded Funds

### Conservative Index Fund Portfolio

#### WEIGHTED AVERAGE MANAGEMENT FEE\*

0.15% (15 basis points)

#### OBJECTIVES

**Risk Profile:** Conservative/lower risk

**Strategy:** Seeks to safeguard principal, provide liquidity and generate total return with conservative exposure to market volatility

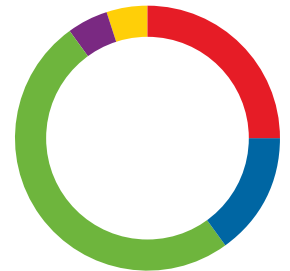
**Grantmaking:** For donors who plan to recommend granting the balance of the account within 5 years

#### INVESTMENTS

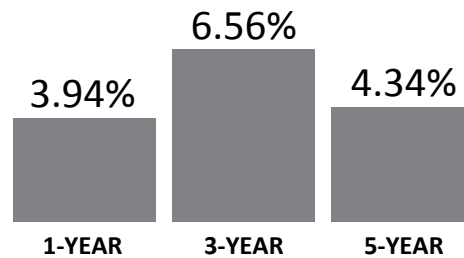
- iShares Russell 1000 ETF
- iShares Russell Mid-Cap ETF
- iShares Russell 2000 ETF
- iShares MSCI EAFE ETF
- WisdomTree Global Ex-U.S. Real Estate Fund
- iShares TIPS Bond ETF
- iShares Core US Aggregate Bond ETF
- iShares 1-3 Year Credit Bond ETF
- UBS Select Government Institutional Fund

#### TARGET ALLOCATION

- 25% - US Equities
- 15% - International Equities
- 50% - Fixed Income
- 5% - REIT
- 5% - Money Market



#### PERFORMANCE (AS OF 9/30/18)



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# Investment Descriptions and Performance

## Index Fund Portfolios - Exchange-Traded Funds

### Balanced Index Fund Portfolio

#### WEIGHTED AVERAGE MANAGEMENT FEE\*

0.19% (19 basis points)

#### OBJECTIVES

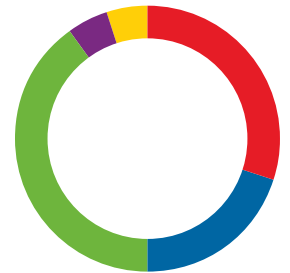
**Risk Profile:** Moderate/modest risk

**Strategy:** Provide long-term capital growth and reasonable capital preservation through an asset allocation of equities, bonds and/or international investments

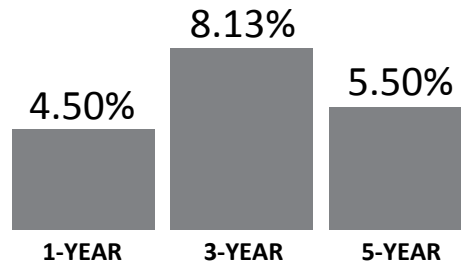
**Grantmaking:** For donors who plan to recommend granting the balance of the account within 10 years

#### TARGET ALLOCATION

- 30% - US Equities
- 20% - International Equities
- 40% - Fixed Income
- 5% - REIT
- 5% - Money Market



#### PERFORMANCE (AS OF 9/30/18)



#### INVESTMENTS

- iShares Russell 1000 ETF
- iShares Russell Mid-Cap ETF
- iShares Russell 2000 ETF
- iShares MSCI EAFE ETF
- iShares MSCI Emerging Markets ETF
- WisdomTree Global Ex-U.S. Real Estate Fund
- iShares TIPS Bond ETF
- iShares Core US Aggregate Bond ETF
- iShares 1-3 Year Credit Bond ETF
- UBS Select Government Institutional Fund

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# Investment Descriptions and Performance

## Index Fund Portfolios - Exchange-Traded Funds

### Total Return Index Fund Portfolio

#### WEIGHTED AVERAGE MANAGEMENT FEE\*

0.23% (23 basis points)

#### OBJECTIVES

**Risk Profile:** Moderate growth/moderate risk

**Strategy:** Seeks to enhance performance potential and appreciation consistent with preservation of capital and prudent risk taking

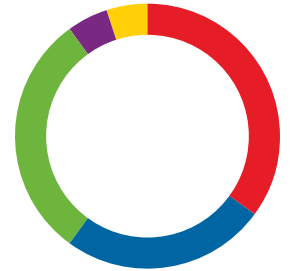
**Grantmaking:** For donors who plan to use their account for a period greater than 10 years and/or intend to name charitable beneficiaries

#### INVESTMENTS

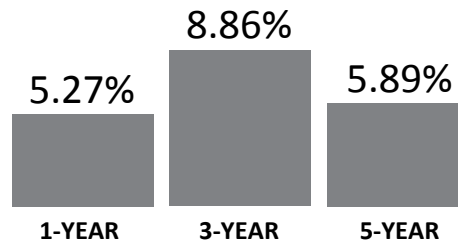
- iShares Russell 1000 ETF
- iShares Russell Mid-Cap ETF
- iShares Russell 2000 ETF
- iShares MSCI EAFE ETF
- iShares MSCI Emerging Markets ETF
- WisdomTree Global Ex-U.S. Real Estate Fund
- iShares TIPS Bond ETF
- iShares Core US Aggregate Fund ETF
- iShares 1-3 Year Credit Bond ETF
- UBS Select Government Institutional Fund

#### TARGET ALLOCATION

- 35% - US Equities
- 25% - International Equities
- 30% - Fixed Income
- 5% - REIT
- 5% - Money Market



#### PERFORMANCE (AS OF 9/30/18)



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# Investment Descriptions and Performance

## Index Fund Portfolios - Exchange-Traded Funds

### Growth Portfolio

#### WEIGHTED AVERAGE MANAGEMENT FEE\*

0.28% (28 basis points)

#### OBJECTIVES

**Risk Profile:** Growth/higher risk and potential for highest return

**Strategy:** Focuses on domestic stock funds, but also includes exposure to international stock funds for diversification and performance potential, carrying the highest risk of our model portfolios

**Grantmaking:** For donors who plan to use their account for a period greater than 10 years and/or intend to name charitable beneficiaries

#### INVESTMENTS

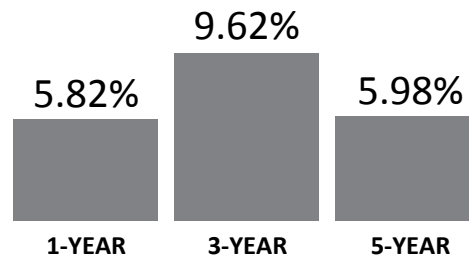
- iShares Russell 1000 ETF
- iShares Russell Mid-Cap ETF
- iShares Russell 2000 ETF
- iShares MSCI EAFE ETF
- iShares MSCI Emerging Markets ETF
- iShares Core US Aggregate Bond ETF
- WisdomTree Global Ex-U.S. Real Estate Fund
- iShares 1-3 Year Credit Bond ETF
- iShares TIPS Bond ETF
- UBS Select Government Institutional Fund

#### TARGET ALLOCATION

- 30% - US Equities
- 35% - International Equities
- 20% - Fixed Income
- 10% - REIT
- 5% - Money Market



#### PERFORMANCE (AS OF 9/30/18)



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# Investment Descriptions and Performance

## Custom Allocation - Mutual Funds and ETFs

# Personal Giving Strategy

### WEIGHTED AVERAGE MANAGEMENT FEE\*

Blended fee based on investment selection

### OBJECTIVES

For donors who seek to create an investment strategy that meets particular risk tolerance objectives and return goals.

**We strongly encourage donors to consult with their investment advisor when determining their investment allocation.**

### TARGET ALLOCATION

Donor recommends an investment allocation among the investment offerings.

- US Equities
- International Equities
- Fixed Income
- REIT
- Money Market
- Impact Investments

### INVESTMENTS

Donors may customize the allocation of the investment of their donor-advised fund among the best-in-class mutual funds listed below.

- iShares Russell 1000 ETF
- JP Morgan Mid Cap Value Fund
- Janus Henderson Enterprise Fund
- Fidelity Advisors Small Cap Value Fund
- T. Rowe Price QM Small Cap Growth Equity Fund
- American Century International Core Equity Fund
- WCM Focused International Growth Fund
- Aberdeen Emerging Markets Fund
- Baron Emerging Markets Fund
- Calvert Ultra-Short Duration Income Fund
- Loomis Sayles Core Plus Bond Fund
- Principal Diversified Real Asset Fund
- Western Asset Core Plus Bond Fund
- MFS Global Real Estate Fund
- UBS Select Government Institutional Fund
- UBS Select Treasury Institutional Fund
- iShares MSCI EAFE ESG Optimized ETF
- iShares MSCI KLD 400 Social ETF
- iShares MSCI USA ESG Select ETF
- iShares MSCI ACWI Low Carbon Target ETF
- iShares MSCI Global Impact ETF
- SPDR SSGA Gender Diversity Index ETF

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## PERFORMANCE (AS OF 9/30/18)

| Portfolio                                       | Ticker | Fees  | Category             | Performance |        |        |
|---|--------|-------|----------------------|-------------|--------|--------|
|   |        |       |                      | 1 Year      | 3 Year | 5 Year |
| iShares Russell 1000 ETF                        | IWB    | 0.15% | U.S. Equity          | 17.60%      | 16.92% | 13.53% |
| JP Morgan Mid Cap Value Fund                    | JMV SX | 0.99% | U.S. Equity          | 8.23%       | 11.59% | 10.27% |
| Janus Henderson Enterprise Fund                 | JMGRX  | 0.77% | U.S. Equity          | 21.07%      | 19.50% | 15.32% |
| Fidelity Advisors Small Cap Value Fund          | FCVIX  | 0.98% | U.S. Equity          | 8.85%       | 12.47% | 9.84%  |
| T. Rowe Price QM Small Cap Growth Equity Fund   | PRDSX  | 0.79% | U.S. Equity          | 22.26%      | 17.92% | 13.30% |
| American Century International Core Equity Fund | ACIUX  | 0.96% | International Equity | -0.51%      | 8.03%  | 3.76%  |
| WCM Focused International Growth Fund           | WCMIX  | 1.06% | International Equity | 11.23%      | 14.05% | 9.32%  |
| Aberdeen Emerging Markets Fund                  | ABEMX  | 1.10% | International Equity | -7.29%      | 8.81%  | 1.43%  |
| Baron Emerging Markets Fund Fund                | BEXIX  | 1.10% | International Equity | -7.79%      | 9.55%  | 4.26%  |
| Calvert Ultra-Short Duration Income Fund        | CULIX  | 0.47% | Fixed Income         | 1.89%       | 1.91%  | --     |
| Loomis Sayles Core Plus Bond Fund               | NERYX  | 0.48% | Fixed Income         | -0.02%      | 3.69%  | 3.11%  |
| Western Asset Core Plus Bond Fund               | WACPX  | 0.45% | Fixed Income         | -1.88%      | 3.13%  | 3.69%  |
| MFS Global Real Estate Fund                     | MGLIX  | 1.10% | Real Estate          | 6.30%       | 8.83%  | 7.53%  |
| Principal Diversified Real Asset Fund           | PRDPX  | 0.86% | Real Estate          | 3.28%       | 5.15%  | 1.53%  |
| UBS Select Government Institutional Fund        | SEGXX  | 0.18% | Money Market         | 1.41%       | --     | --     |
| UBS Select Treasury Institutional Fund          | SETXX  | 0.18% | Money Market         | 1.40%       | 0.69%  | 0.42%  |
| iShares MSCI EAFE ESG Optimized ETF             | ESGD   | 0.20% | Impact Investment    | 3.02%       | --     | --     |
| iShares MSCI KLD 400 Social ETF                 | DSI    | 0.25% | Impact Investment    | 16.57%      | 16.32% | 12.72% |
| iShares MSCI USA ESG Select ETF                 | SUSA   | 0.25% | Impact Investment    | 16.10%      | 16.70% | 12.68% |
| iShares MSCI ACWI Low Carbon Target ETF         | CRBN   | 0.20% | Impact Investment    | 9.55%       | 13.18% | --     |
| iShares MSCI Global Impact ETF                  | MPCT   | 0.49% | Impact Investment    | 3.84%       | --     | --     |
| SPDR SSGA Gender Diversity ETF                  | SHE    | 0.20% | Impact Investment    | 16.69%      | --     | --     |